



Skills to Spark a Great Career

## February 2025

Date	Time	Instructor	Class	Description
2/6/2025	10:30-4:30	Patrick	Boot Camp (Sellers Day)	Comprehensive Listing System
2/7/2025	10:30-4:30	Patrick	Boot Camp (Buyers Day)	Comprehensive Buyers System
2/10/2025	10:30-12:30	Patrick	Database & Database Prospection	Learn How to Generate Leads from Your SOI
2/12/2025	10:30-12:30	Beth & Tyler	Command Homescreen & Contacts	Command Homescreen & Contacts
2/13/2025	10:30-12:30	Patrick	Listing Consultation	Perfect the Marketing Portion of Your Listing Value Proposition
2/14/2025	10:00-11:00	Patrick	Group Coaching & Accountability Discovery	Starting in March 3 We Will Have Group Coaching & Accountability. Come See What's Being Offered
2/17/2025 <sup>4</sup>	10:30-1:30	Patrick	FAR/BAR As-Is Contract	Deep Dive Into The FAR/BAR As-Is Contract
2/19/2025	10:30-12:30	Beth & Tyler	Command Tasks, SmartPlans, Referrals	Streamline Your Business Using Command Tools
2/24/2025	10:30-12:30	Karole Hart	Command Opportunities & Docusign	Use Command & Docusign to Make & Receive Offers
2/26/2025	10:30-12:30	Patrick	CMA	Price Your Listing to Sell for the Most Amount of Money in the Shortest Amount of Time
2/27/2025	10:30-12:30	Patrick	Contract to Close	Get Your Contract to Closing
2/28/2025	10:00-11:00	Patrick	Group Coaching & Accountability Discovery	Starting in March 3 We Will Have Group Coaching & Accountability. Come See What's Being Offered