

How Much Does It Cost To Sell Your Home?

Property Transfer Fees
2.5% +/- .5%

Buyers Agent Comp
3.0%

Listing Agent Comp
3.0%



Customary Closing Costs Equal 2.5% +/- .5% Of The Sales Price

203 9. **SELLER WILL PAY:**

204 (A) CLOSING COSTS:

- | | | |
|-----|---|--|
| 205 | <input type="checkbox"/> Deed stamps | <input type="checkbox"/> One-year home warranty _____ |
| 206 | <input type="checkbox"/> Owner's title insurance policy | <input type="checkbox"/> Mortgage discount not to exceed _____ |
| 207 | <input type="checkbox"/> Title search | <input type="checkbox"/> Appraisal fee |
| 208 | <input type="checkbox"/> Closing attorney/settlement fee | <input type="checkbox"/> Municipal lien search |
| 209 | <input type="checkbox"/> Survey | |
| 210 | <input type="checkbox"/> Satisfaction of mortgage and recording fee | |
| 211 | <input type="checkbox"/> SELLER's courier/wire fees | |
| 212 | <input type="checkbox"/> Other _____ | |
| 213 | _____ | |



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3% Goes To The Buyers (Co-Op) Agent To Do Their Job

Some of the things a buyers agent is responsible for include-

- Ensuring Buyer Is Approved For Mortgage Or Has Proof Of Funds
- Showing The Property To The Buyer
- Writing The Offer For The Property
- Ensuring Receipt of Binder (Good Faith Money)
- Setting Up Inspections
- Attending Inspections
- Write Repair/Replace/Retreat Agreement If Applicable
- Ensuring The Mortgage Process Is On Track
- Communicating With Closing Attorney/Title Company
- Setting Up & Attending Pre-closing Walk-through
- Attending The Closing



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3% Goes To The Listing Agent To Do Their Job

Some of the things a listing agent is responsible for include-

ALL OF THE THINGS THE BUYERS AGENT DOES **PLUS**-

- Marketing The Property To The Largest Pool Of Buyers Available
- Pricing The Property To Obtain The Most Amount Of Money In The Shortest Amount Of Time



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